## NICOLA FOCHI

Basel, Switzerland
LinkedIn
CFA Level I candidate

Email: nico.fochi@yahoo.com
Phone number: +41 767455449

www.n1c0.net/cv

Lugano, Switzerland

Sept. 2023 – Present

#### **EDUCATION**

#### Università della Svizzera Italiana | USI | Swiss Finance Institute

Master's in Finance, Minor in Quantitative Finance

- Focus: Investments, Financial Econometrics, Statistics, Numerical Methods
- Electives: Programming in Finance, Arbitrage Pricing, Financial Intermediation

### University of St. Gallen | HSG | Swiss Finance Institute

Swiss Mobility Program

• Focus: Machine Learning, Asset Pricing, Derivatives, Applied Quantitative Asset Management, Business Process Mining and Engineering

Saint Gallen, Switzerland Feb. 2025 – Jun. 2025

# Università Commerciale Luigi Bocconi

Bachelor's in Economics and Finance

- Focus: Quantitative Methods for Finance, Corporate Finance, Monetary Economics
- Final Thesis: Martingale Strategy Applied to Financial Markets

Milan, Italy Sept. 2019 – Mar. 2023

Barcelona, Spain

Jan. 2022 – Jun. 2022

Universitat Pompeu Fabra

Exchange Program

Focus: Strategic Management, International Relations, Organization in Public Administration

#### PROFESSIONAL EXPERIENCE

## Helvetia Insurance

Intern, Quantitative Modelling and Analytics

- Conducting Master's thesis in collaboration with Helvetia (QMA Team), focused on developing an automated system to streamline the Request for Proposal (RFP) process.
- Designing a smart database with embeddings and implementing semantic search using Hugging Face models and ChatGPT APIs, reducing compilation time by over 50% and generating potential savings of CHF 100,000+.

Basel, Switzerland

Jun. 2025 – Nov. 2025

#### Mediobanca Premier

Summer Internship, Assistant to the Area Manager

- Assisted the Area Manager in the daily tasks, including analyzing the performance of various funds and clients' portfolio.
- Designed and implemented a script to automate the compilation of onboarding documents, generating
  up to 90 pages per client for hundreds of clients per financial advisor. This solution drastically reduced
  processing time and manual effort across thousands of pages.

Parma, Italy Jul. 2024 – Sept. 2024

## **Privilege Student Venture**

Intern, Investment Manager

Evaluated startups by conducting in-depth market and financial analyses to identify investment opportunities, while also organizing events to strengthen relationships between start-ups, students, and investors in Ticino and Milan.

Lugano, Switzerland Oct. 2023 – May 2024

# PERSONAL EXPERIENCE

## Sugochat

Small business community platform that I've founded during the pandemic to source and trade exclusive products with significant supply-demand gaps.

- Developed Python-based automation tools for data scraping, API integration, and real-time sales management.
- Implemented dynamic pricing and optimized trading processes, enabling transactions on 1,000+ items at up to 5x retail value.

Milan, Italy Feb. 2020 - 2023

# **University Projects – Python**

- Python Package Development: Built a Python package for portfolio analysis that includes modules for calculating essential financial metrics. Additionally, it features advanced tools for generating graphical outputs, performing Monte Carlo simulations, and monitoring stock news while analyzing sentiment. The package was selected to be presented to students in the following academic year.
- Twitter and Stock Return Analysis: Developed a Python script to scrape S&P 100 stock compositions and related tweets. Exploited ChatGPT API to perform sentiment analysis, creating and backtesting four portfolios based on tweet volume and sentiment (bullish/bearish).
- Trading Project: Designed a fully customizable trading bot for Interactive Brokers. The bot includes features for setting minimum indicators before opening positions and integrates a true/false trending signal setting.

# Dec. 2023 – Present

Lugano, Switzerland

## SKILLS AND LANGUAGES

- Programming languages: Python Advanced, SQL - Proficient
- Certificates: European Computer Driving License 2020, Bloomberg Market Concepts (BMC) – 2023
   Bloomberg Environmental Social Governance (ESG) – 2023
   Bloomberg Finance Fundamentals – 2023
- Awarded scholarship for CFA level I (2026)

- Italian: Mother Language
- English (C1): Ielts Academic 7.5 / 9 (2023)
- Spanish: (B1)
- Software: Microsoft Office, Camunda, Salesforce
- Hobbies: Weightlifting, Programming, Reading classic literature and behavioral finance books.